

RATING REPORT

Mustaqim Dyeing & Printing Industries (Pvt.) Ltd.

REPORT DATE:

January 18, 2021

RATING ANALYST:

Asfia Aziz

asfia.aziz@vis.com.pk

Sundus Qureshi

sundus.qureshi@vis.com.pk**RATING DETAILS**

Rating Category	Latest Rating		Previous Rating	
	Long-term	Short-term	Long-term	Short-term
Entity	A-	A-2	A-	A-2
Rating Outlook	Stable		Rating Watch-Developing	
Rating Date	January 18, 2021		April 27, 2020	
Rating Action	Maintained		Maintained	

COMPANY INFORMATION

Incorporated in 1991

Private Limited Company

External auditors: M/S Kreston Hyder Bhimji & Co.
Chartered Accountants**Chairman:** Mr. Saqib Bilwani**Chief Executive Officer:** Mr. Saqib Bilwani**APPLICABLE METHODOLOGY(IES)**

VIS Entity Rating Criteria Methodology – Industrial Corporates (April 2019)

<https://s3-us-west-2.amazonaws.com/backupsqvis/docs/Corporate-Methodology-201904.pdf>

Mustaqim Dyeing & Printing Industries (Pvt.) Ltd

OVERVIEW OF THE INSTITUTION

Mustaqim Dyeing & Printing Industries (Pvt. Ltd.) was incorporated in 1991 as a private limited company. The company is primarily involved in production, processing and export of yarn, fabric, home textiles, towels and socks

RATING RATIONALE

Mustaqim Dyeing & Printing Industries (Pvt.) Ltd. (MDPIPL) is engaged in manufacturing, processing and export of yarn, fabric, home textiles, towels and socks. The company is part of G&T group that has over six decades of presence in various industries including textile, plastic resin and power generation.

The company initially started its operation as a dyeing and printing unit to facilitate commercial exporters. Over the years, MDPIPL has expanded its operations to production and export of home textiles, towels and socks. MDPIPL operates via two production units; spinning unit is based in Nooriabad, while dyeing, printing, stitching and socks unit are based in SITE, Karachi. Both units have their own ancillary power units. Capacity utilization has remained on the higher side in FY18 and FY19.

Citing satisfactory operating performance during FY20 and 1QFY21, the outlook assigned to MDPIPL's ratings has been revised to 'Stable'

The impact of Covid-19-induced slowdown was noted in FY20, as reflected by the thinning in gross margins (FY20: 10.1%; FY19: 10.8%; FY18: 9.8%) and net margins (FY20: 3.0%; FY19: 6.0%; FY18: 4%). However, net sales in FY20 (Rs. 11.1b) have depicted improvement, with topline being 12.4% higher than prior year (FY19: 9.9b). Given the escalation in quantum of borrowings, financing cost for the company has increased (FY20: 148.9m; FY19: 104.1m; FY18: 77.2m) reflecting negatively on the bottom-line. Given decline in net margins during FY20 and 1QFY21, cash flow coverages decreased in the aforementioned period. Going forward, improvement in profitability and liquidity profile is considered important from a ratings perspective. In line with higher debt levels to finance working capital requirements and expansions, gearing and leverage indicators have trended upwards, however the same remains at comfortable levels for the assigned ratings. Even though probable impact of Covid-19's second wave remains elevated, we expect the order book for the industry to remain strong in the ongoing year, easing our business risk concerns.

ISSUE/ISSUER RATING SCALE & DEFINITIONS

Appendix II

Medium to Long-Term

AAA

Highest credit quality; the risk factors are negligible, being only slightly more than for risk-free Government of Pakistan's debt.

AA+, AA, AA-

High credit quality; Protection factors are strong. Risk is modest but may vary slightly from time to time because of economic conditions.

A+, A, A-

Good credit quality; Protection factors are adequate. Risk factors may vary with possible changes in the economy.

BBB+, BBB, BBB-

Adequate credit quality; Protection factors are reasonable and sufficient. Risk factors are considered variable if changes occur in the economy.

BB+, BB, BB-

Obligations deemed likely to be met. Protection factors are capable of weakening if changes occur in the economy. Overall quality may move up or down frequently within this category.

B+, B, B-

Obligations deemed less likely to be met. Protection factors are capable of fluctuating widely if changes occur in the economy. Overall quality may move up or down frequently within this category or into higher or lower rating grade.

CCC

Considerable uncertainty exists towards meeting the obligations. Protection factors are scarce and risk may be substantial.

CC

A high default risk

C

A very high default risk

D

Defaulted obligations

Short-Term

A-1+

Highest certainty of timely payment; Short-term liquidity, including internal operating factors and /or access to alternative sources of funds, is outstanding and safety is just below risk free Government of Pakistan's short-term obligations.

A-1

High certainty of timely payment; Liquidity factors are excellent and supported by good fundamental protection factors. Risk factors are minor.

A-2

Good certainty of timely payment. Liquidity factors and company fundamentals are sound. Access to capital markets is good. Risk factors are small.

A-3

Satisfactory liquidity and other protection factors qualify entities / issues as to investment grade. Risk factors are larger and subject to more variation. Nevertheless, timely payment is expected.

B

Speculative investment characteristics; Liquidity may not be sufficient to ensure timely payment of obligations.

C

Capacity for timely payment of obligations is doubtful.

Rating Watch: VIS places entities and issues on 'Rating Watch' when it deems that there are conditions present that necessitate re-evaluation of the assigned rating(s). Refer to our 'Criteria for Rating Watch' for details. www.vis.com.pk/images/criteria_watch.pdf

Rating Outlooks: The three outlooks 'Positive', 'Stable' and 'Negative' qualify the potential direction of the assigned rating(s). An outlook is not necessarily a precursor of a rating change. Refer to our 'Criteria for Rating Outlook' for details. www.vis.com.pk/images/criteria_outlook.pdf

(SO) Rating: A suffix (SO) is added to the ratings of 'structured' securities where the servicing of debt and related obligations is backed by some sort of financial assets and/or credit support from a third party to the transaction. The suffix (SO), abbreviated for 'structured obligation', denotes that the rating has been achieved on grounds of the structure backing the transaction that enhanced the credit quality of the securities and not on the basis of the credit quality of the issuing entity alone.

(blr) Rating: A suffix (blr) is added to the ratings of a particular banking facility obtained by the borrower from a financial institution. The suffix (blr), abbreviated for 'bank loan rating' denotes that the rating is based on the credit quality of the entity and security structure of the facility.

'p' Rating: A 'p' rating is assigned to entities, where the management has not requested a rating, however, agrees to provide informational support. A 'p' rating is shown with a 'p' subscript and is publicly disclosed. It is not modified by a plus (+) or a minus (-) sign which indicates relative standing within a rating category. Outlook is not assigned to these ratings. Refer to our 'Policy for Private Ratings' for details. www.vis.com.pk/images/policy_ratings.pdf

'SD' Rating: An 'SD' rating is assigned when VIS believes that the ratee has selectively defaulted on a specific issue or obligation but it will continue to meet its payment obligations on other issues or obligations in a timely manner.

REGULATORY DISCLOSURES		Appendix III			
Name of Rated Entity	Mustaqim Dyeing & Printing Industries (Pvt.) Ltd.				
Sector	Textiles				
Type of Relationship	Solicited				
Purpose of Rating	Entity Rating				
Rating History	Rating Date	Medium to Long Term	Short Term	Rating Outlook	Rating Action
	RATING TYPE: ENTITY				
	18/01/2021	A-	A-2	Stable	Maintained
	27/04/2020	A-	A-2	Rating Watch Developing	Maintained
	13/12/2018	A-	A-2	Stable	Initial
Instrument Structure	N/A				
Statement by the Rating Team	VIS, the analysts involved in the rating process and members of its rating committee do not have any conflict of interest relating to the credit rating(s) mentioned herein. This rating is an opinion on credit quality only and is not a recommendation to buy or sell any securities.				
Probability of Default	VIS' ratings opinions express ordinal ranking of risk, from strongest to weakest, within a universe of credit risk. Ratings are not intended as guarantees of credit quality or as exact measures of the probability that a particular issuer or particular debt issue will default.				
Disclaimer	Information herein was obtained from sources believed to be accurate and reliable; however, VIS does not guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. For conducting this assignment, analyst did not deem necessary to contact external auditors or creditors given the unqualified nature of audited accounts and diversified creditor profile. Copyright 2021 VIS Credit Rating Company Limited. All rights reserved. Contents may be used by news media with credit to VIS.				
Due Diligence Meetings	NA				