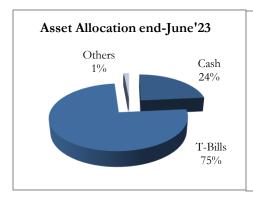
Date: 04 October, 2023

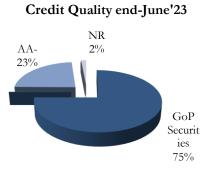
Analysts: Muhammad Tabish
Syed Ilyas Afridi

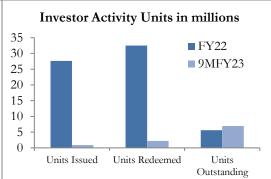
**Investment Objective** 

The objective of the scheme is to provide competitive returns by investing primarily in Government Securities

| Faysal Government Securities Fund |   |              |  |
|-----------------------------------|---|--------------|--|
| Rating Category                   | Latest Previo                             |              |  |
| E d C4-1-ilit- D-si               | AA(f)                                     | AA(f)        |  |
| Fund Stability Rating             | 04 Oct, 2023                              | 01 Aug, 2022 |  |
| AMC                               | Faysal Asset Management Company           |              |  |
| AWIC                              | Limited                                   |              |  |
| External Auditors -               | A. F. Ferguson & Co.,                     |              |  |
| Fund                              | Chartered Accountants                     |              |  |
| Trustee                           | Central Depository Company of Pakistan    |              |  |
| Trustee                           | Limited                                   |              |  |
| Front-end Load                    | Up to 2% of NAV                           |              |  |
| Back-end Load                     | Nil                                       |              |  |
|                                   | Upto 1% of Average Annual N.A.            |              |  |
| Management Fee                    | (Actual rate of management fee charged is |              |  |
|                                   | 0.20%)                                    |              |  |
| Benchmark                         | Six Months PKRV Rate                      |              |  |







Faysal Government Securities Fund (FGSF) is an openended income fund with an aim to provide competitive returns by investing primarily in Government Securities

The fund was launched in March 2020. As per the Offering Document (OD) of the fund, credit exposure is restricted to at least AA- issue/issuer. The Investment Committee (IC) comprises the Chief Executive Officer, Interim Chief Investment Officer, Chief Financial Officer, Fund Manager, Acting Head of Research, Head of Internal Audit and Compliance, and Acting Head of Risk Management. All decisions are consensus-based.

In FY23, the fund's average size dropped to Rs. 113m (FY22: Rs. 525m). The fund size mostly stayed below Rs. 110m during the year, except for August, April, May & June. Furthermore, it peaked at about Rs. 138m in May 2023.

Table: Offering Document (Extract)

| Description   | Minimum<br>rating            | Min- Max<br>Limits  |
|---|------------------------------|---|
| Government Securities issued and / or Guaranteed by GOP including Reverse Repo against Government Securities.   | N/A                          | 70%-100%  |
| Cash in Bank Accounts (excluding TDR) and T-Bills & PIB not exceeding 90 days Maturity  | AA-                          | 0% -30*% in<br>case of cash in<br>bank accounts &<br>0% to 100% in<br>case of T-bills of<br>less than 90 days |
| Reverse Repo against Government Securities  | N/A                          | 0-90%   |
| Deposit with Scheduled Banks & DFI's including TDR's, Letter of Placement (LOP), Certificate of Deposit (COD) and Certificate of Musharakah (COM)   | AA- for<br>Banks and<br>DFIs | 0%-30%  |
| Deposits in Current, PLS Saving Deposit, Term Deposits<br>Receipt (TDR), Certificate of Deposits (COD), Certificate of<br>Investments (COI), Certificate of Musharakah (COM), Money<br>Market Placement and Clean Placement with Microfinance<br>Banks. | AA-                          | 0-25%   |
| Certificate of Deposits (COD), Certificate of Investments (COI), Certificate of Musharakah (COM), Money Market Placement and Clean Placement with NBFCs and Modarabas.  | AA-                          | 0-25%   |
| Spread Transactions and MTS as approved by the Stock<br>Exchanges and the SECP  | NA                           | 0-20%   |
| Commercial Paper  | AA-                          | 0%-20%  |
| TFC/Sukuks  | AA-                          | 0%-20%  |
| MTS & Spread Transactions   | NA                           | 0%-20%  |
| Any instrument / securities which is an authorized investment under the trust deed or which is allowed by the SECP  | AA- or<br>above              | As may be allowed by the commission   |

#### **Asset Allocation:**

Table: Asset Class Distribution:

| Asset Allocation           | Average<br>FY22 | Average<br>FY23 | June'23 |
|----------------------------|-----------------|-----------------|---------|
| Cash adjusted for accruals | 28.5%           | 34.4%           | 23.5%   |
| T-bills                    | 50.5%           | 64.5%           | 75.0%   |
| PIBs                       | 2.3%            | 0.0%            | 0.0%    |
| Commercial Paper           | 17.1%           | 0.0%            | 0.0%    |
| Others                     | 1.5%            | 1.1%            | 1.5%    |
| Total                      | 100%            | 100%            | 100%    |

Per the Offering Document (OD), at least 70% of AUMs should be invested in Government Securities. This requirement was not met, with exposure averaging ~67% of net assets (monthly average). In FY23, about 65% of the fund's assets were in T-bills, up from 51% in FY22. PIBs and commercial papers were phased out by FY23. This shift indicates a cautious risk approach, favoring liquidity and short-term holdings.

## Credit Quality:

Table: Credit Quality

| Credit Quality | Average<br>FY23 | Maximum | Minimum |
|----------------|-----------------|---------|---------|
| AAA            | 64.5%           | 95.7%   | 0.0%    |
| AA             | 0.9%            | 2.4%    | 0.0%    |
| AA-            | 33.2%           | 99.1%   | 0.7%    |
| NR             | 1.1%            | 1.7%    | 0.7%    |

To fulfill its mandate, the fund must invest in instruments rated 'AA-' or above. While largely adhering to the OD guidelines, there were some deviations. In FY23, roughly 65% of the fund's investments were in AAA-rated entities, with the rest in AA (~1%), AA- (~33%), and a small portion in unrated instruments. Compared to FY22, where there was a diverse spread in top-tier securities (AAA, AA), and FY23 saw a higher focus on AA- rated assets and government securities.

### Market Risk:

In line with the internal policy, the fund's Weighted Average Maturity (WAM) is limited to 4 years, while its target duration is set at 6 months. Throughout the year, FGSF's WAM and duration stayed within these limits. The peak WAM reached 365 days in May'23, and the longest duration was 62 days in January'23.

## Liquidity Profile:

The fund's liquidity profile remains fairly strong given investments mainly concentrated in cash or government securities. While the fund has 14 retail investors and 3 corporate entities, nearly 99.6% of the fund's base as of June'23 comes from corporate investors.

#### Fund Performance:

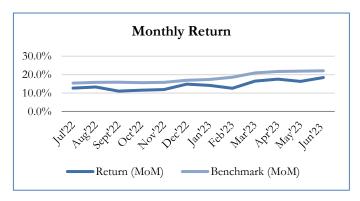


Table: Fund Performance:

| Performance          | FY21 | FY22       | FY23   |
|----------------------|------|------------|--------|
| YTD Return           | 6.8% | 8.6%       | 15.2%  |
| Peer Ranking         | NA   | 28/33      | 6/9*   |
| YTD Benchmark Return | 7.3% | 10.7%      | 18.2%  |
| Peer Average         | NA   | 9.4%       | 17.0%* |
|                      |      | - 0.17 7 - |        |

<sup>\*</sup> As per revised relative ranking criteria

The fund's benchmark aligns with the six-month PKRV rate. Historically, over the last three years, the fund has predominantly lagged behind its benchmark. For FY23, FGSF yielded an annualized return of ~15.2%, falling short of its benchmark and peer average. In terms of performance, the fund ranked in the third quartile when compared to its peers.

# **VIS** Credit Rating Company Limited

| BALANCE SHEET     | FY21  | FY22 | 9M'FY23 |
|-------------------|-------|------|---------|
| Paid Up Capital   | N/A   | N/A  | N/A     |
| Total Equity      | N/A   | N/A  | N/A     |
|                   |       |      |         |
| INCOME STATEMENT  |       |      |         |
| Total Income      | 138.5 | 37.1 | 12.5    |
| Profit Before Tax | 129.1 | 37.4 | 11.1    |
| Profit After Tax  | 129.1 | 37.4 | 11.1    |
|                   |       |      |         |
| RATIO ANALYSIS    |       |      |         |
| Current Ratio (x) | N/A   | N/A  | N/A     |
| Gearing (x)       | N/A   | N/A  | N/A     |

| REGULATORY D           | ISCLOSURES  |                                | Appendix                            |
|------------------------|---|--------------------------------|-------------------------------------|
| Name of Rated Entity   | Faysal Funds (Formerly Faysal Asset Management Company)                                       |                                |                                     |
| Sector                 | Mutual Funds  |                                |                                     |
| Type of Relationship   | Solicited   |                                |                                     |
| Purpose of Rating      | Fund Stability Rating (FSR)   |                                |                                     |
| Rating History         | Rating Date   | Medium to                      | Rating Action                       |
|                        |   | Long Term                      |                                     |
|                        | 10/04/2023  | AA(f)                          | Reaffirmed                          |
|                        | 08/1/2022   | AA(f)                          | Reaffirmed                          |
|                        | 05/18/2021  | AA(f)                          | Initial                             |
| Instrument Structure   | N/A   |                                |                                     |
| Statement by the       | VIS, the analysts involved in the rating process and members of its rating committee do not   |                                |                                     |
| Rating Team            | have any conflict of interest rel   | ating to the credit rating(s): | mentioned herein. This rating is an |
|                        | opinion on credit quality only and is not a recommendation to buy or sell any securities.     |                                |                                     |
| Probability of Default | VIS' ratings opinions express ordinal ranking of risk, from strongest to weakest, within a    |                                |                                     |
|                        | universe of credit risk. Ratings are not intended as guarantees of credit quality or as exact |                                |                                     |
|                        | measures of the probability that a particular issuer or particular debt issue will default.   |                                |                                     |
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| Rating Scale           | https://docs.vis.com.pk/docs/   | VISRatingScales.pdf            |                                     |