

## BROKER FIDUCIARY RATING REPORT

### Fortune Securities Limited

**REPORT DATE:**

September 17, 2025

**RATING ANALYSTS:**Shaheryar Khan Mangan  
[shaheryar@vis.com.pk](mailto:shaheryar@vis.com.pk)

#### RATING DETAILS

**Broker Fiduciary Rating****BFR3***Good Fiduciary Standards***Rating Rationale**

The rating signifies adequate business &amp; financial sustainability as well as ownership &amp; governance framework. Management &amp; client services, and internal controls &amp; regulatory framework are considered sound.

**Rating Date**

September 17, 2025

#### COMPANY INFORMATION

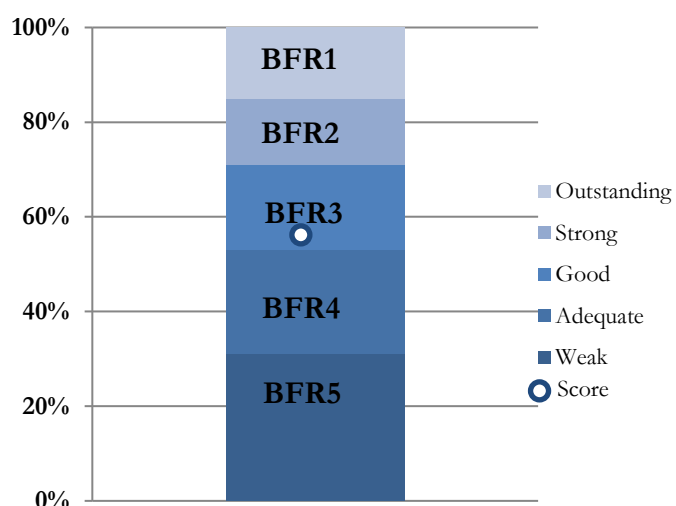
**Incorporated in 1994****External auditors:** M/s Naveed Zafar Ashfaq Jaffery & Co. – Chartered Accountants**Public Unquoted Company****Chairman of the Board:** Mr. Anis ur Rahman**Key Shareholders (with stake 5% or more):****Chief Executive Officer:** Mr. Anis ur Rahman*Mr. Anis Ur Rahman ~48%**Ms. Shamama Arif Rahman ~39.99%**Mr. Nabeel Tajammal ~7.99%*

#### APPLICABLE METHODOLOGY

**Applicable Rating Criteria: Broker Fiduciary Ratings**<https://docs.vis.com.pk/Methodologies%202024/Broker-Fiduciary-Rating.pdf>**VIS Rating Scale**<https://docs.vis.com.pk/docs/VISRatingScales.pdf>

**Fortune Securities Limited**
**CORPORATE PROFILE**

Fortune Securities Limited (FSL) is a public unlisted company incorporated in 1994. The company is principally engaged in brokerage of shares, securities, securities, commodities, research and other financial instruments. Major shareholding of the company is vested with Mr. Anis Ur Rahman, who serves as the Chief Executive Officer of the company. FSL runs its operations through its registered office located in Karachi.

**OVERALL GRADING**


FSL has a TREC (Trading Right Entitlement Certificate) for Trading and Self-Clearing Services granted by Pakistan Stock Exchange Limited (PSX). External auditors of the company are M/s Naveed Zafar Ashfaq Jaffery & Co. Chartered Accountants. Auditors belong to category 'A' on the approved list of auditors published by the State Bank of Pakistan (SBP).

**Business and Financial Sustainability Indicators**

|   | FY25* | FY24  | FY23  |
|---|-------|-------|-------|
| Size of Net Worth (Rs. In Millions)                   | 270.7 | 170.3 | 157.4 |
| Gearing x (Total interest-bearing debt/ Total equity) | 0.02x | 0.32x | 0.51x |
| Leverage x (Total liabilities/ Total equity)          | 0.87x | 1.70x | 1.55x |
| Liquid Assets/ Total Liabilities (x)                  | 0.49x | 0.33x | 0.21x |
| Short term Investments/ Total Equity (%)              | 0.9%  | 1.5%  | 5.9%  |

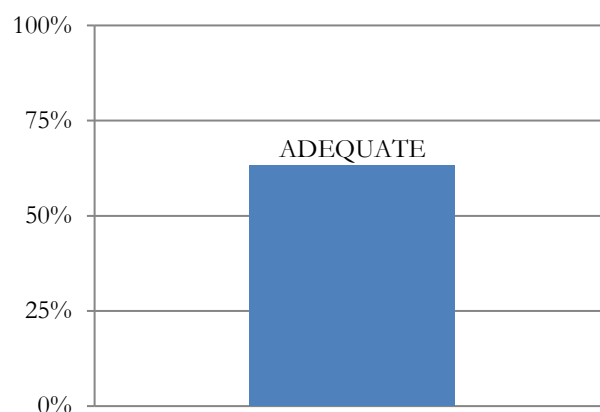
*\*Unaudited Accounts*

## Fortune Securities Limited

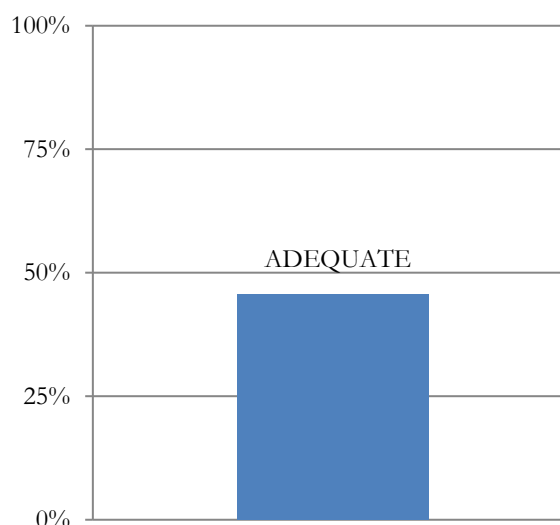
## Rating Indicators

**Ownership & Governance**

- At present, the Company has three directors on the board, with no independent representation. Governance and management oversight may be improved by increasing board size and inducting independent, certified directors.
- The Company has four board committees, namely Audit, Risk Management, Investment, and Human Resource. Expanding the board size may support a more diversified composition across these committees.
- Disclosure levels of the Company are considered sound.

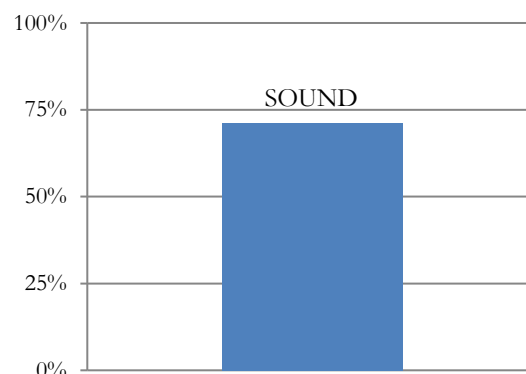
**Ownership & Governance****Business & Financial Sustainability**

- During FY24 and FY25, the Company exhibited growth in brokerage revenue, in line with upward trend in the industry.
- The Company's cost-to-income in FY24 were elevated at ~144%, denoting weak operational efficiency, before moving downwards to ~68% in HFY25.
- Liquidity profile of the Company is considered weak, with liquid assets coverage against total liabilities at 0.49x as at Jun'25 (Jun'24: 0.33, Jun'23: 0.21x).
- Market risk of the Company is minimal.
- The Company's capitalization profile is supported by small debt on its books, with gearing and leverage ratios standing at 0.02x and 0.87x as at Jun'25 (Jun'24: 0.32x and 1.70x, Jun'23: 0.51x and 1.55x) respectively.
- Going forward, enhancement in revenue and profitability, along with improvement in liquidity and capitalization profile will be important for the rating.

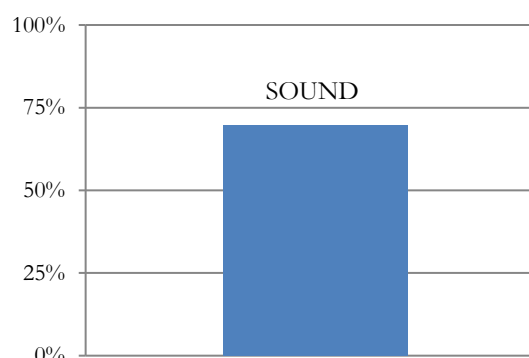
**Business & Financial Sustainability**

**Management & Client Services**

- The Company's client services procedures are supported by the provision of various electronic trading platforms through mobile and web-based trading to ensure seamless trade transactions. However, client grievance procedures may be more pronounced for greater visibility on the website.
- Expanding geographical presence may further contribute to the Company's business growth.
- The Contingency measures of the Company may be further strengthened by outsourcing offsite backups at third party warehouse.

**Management & Client Services****Internal Controls & Regulatory Compliance**

- While the Company has Internal policies in place, further enhancement in the scope of these policies may further enhance the Company's internal control framework.
- Dissemination of conflict-of-interest policy with both staff and customers may bode well for the internal control framework of the Company.
- The Company has an independently functioning internal audit and compliance departments, which bodes well for its internal controls.

**Internal Controls & Regulatory Compliance**

---

**Broker Fiduciary Rating Explained**

*In Securities Broker Fiduciary Rating (SBF), the strength of fiduciary role of the securities brokers is captured through the relative financial strength of the securities broker firm and its sponsors along with depth of internal control and governance framework, which are key rating ingredients. Responsiveness of the risk and internal control structure, quality of HR and soundness of the business infrastructure determine the strength of management and level of service quality of a stock broker. VIS Credit Rating Co. Ltd. (VIS) has developed a rating system that evaluates brokerage firms on the basis of such practices and the systems instituted to safeguard investor interests are at the forefront.*

---

**Fortune Securities Limited**

| REGULATORY DISCLOSURES       |   |        | Appendix I     |               |
|------------------------------|---|--------|----------------|---------------|
| Name of Rated Entity         | Fortune Securities Limited  |        |                |               |
| Sector                       | Brokerage   |        |                |               |
| Type of Relationship         | Solicited   |        |                |               |
| Purpose of Rating            | Broker Fiduciary Rating (BFR)   |        |                |               |
| Rating History               | Rating Date   | Rating | Rating Outlook | Rating Action |
|                              | RATING TYPE: BFR  |        |                |               |
|                              | 09/17/2025  | BFR3   | Stable         | Initial       |
| Instrument Structure         | N/A   |        |                |               |
| Statement by the Rating Team | VIS, the analysts involved in the rating process and members of its rating committee do not have any conflict of interest relating to the credit rating(s) mentioned herein. This rating is an opinion on credit quality only and is not a recommendation to buy or sell any securities.  |        |                |               |
| Probability of Default       | VIS’ ratings opinions express ordinal ranking of risk, from strongest to weakest, within a universe of credit risk. Ratings are not intended as guarantees of credit quality or as exact measures of the probability that a particular issuer or particular debt issue will default.  |        |                |               |
| Disclaimer                   | Information herein was obtained from sources believed to be accurate and reliable; however, VIS does not guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Copyright 2025 VIS Credit Rating Company Limited. All rights reserved. Contents may be used by news media with credit to VIS. |        |                |               |