## **BROKER MANAGEMENT RATING REPORT**

# Standard Capital Securities (Private) Limited

**REPORT DATE:** 

July 02, 2025

RATING ANALYSTS: Shaheryar Khan Mangan shaheryar@vis.com.pk

Rating Category	Latest Rating			
Broker Management Rating	BMR2			
Rating Rationale	The rating signifies strong client relationship whereas external control and supervision framework is considered sound. Compliance and risk management, financial management, HR and infrastructure, internal controls and regulatory requirements are considered adequate.			
Rating Date	July 02, 2025			

## APPLICABLE METHDOLOGY:

Broker Management Ratings:

https://docs.vis.com.pk/Methodologies%202024/Broker-Management.pdf

**VIS Rating Scale** 

https://docs.vis.com.pk/docs/VISRatingScales.pdf

COMPANY INFORMATION					
Incorporated in 1998	External auditors: Kreston Hyder Bhimji & Co.				
	Chartered Accountants				
Private Limited Company	CEO/Board Chairman: Mr. Naushad Chamdia				
Key Shareholders (with stake 5% or more):					
Mr. Naushad Chamdia ~49%					
Ms. Feroza Haroon ~14%					
Ms. Shazia Mustafa ~12%					
Mr. Navid Chamdia ~12%					
Mr. Haroon Chamdia ~12%					

## **Corporate Profile**

Standard Capital Securities (Private) Limited was incorporated in 1998, providing full scale equity brokerage services to institutional as well as individual clients. Shareholding of the company is vested with members of the Chamdia family including the Chief Executive Mr. Naushad Chamdia. The company has three offices in Karachi and one in Sialkot. SCS provides both online and assisted trading services to its clients.

SCSPL is a private limited company holding Trading Rights Entitlement Certificate (TREC) granted by Pakistan Stock Exchange Limited (PSX), and is registered with SECP to provide Trading & Self-Clearing Services. External auditors of the company are Kreston Hyder Bhimji & Co Chartered Accountants. External auditors belong to category 'A' on the approved list of auditors published by the State Bank of Pakistan (SBP).



### **Rating Factors Scores**

Regulatory Requirements & Supervision Framework



 The Company's board of directors comprises three members, with no independent representation. Additionally, the Company has three board committees, namely audit, HR, and risk management committee, with repetition of members observed across these committees.

• Enhancement in the governance framework may be achieved by increasing the board size, together with the inclusion of independent and certified directors. The same may also enable avoiding repetition of members across the board committees.



• While contingency measures are in place, maintaining offsite backups at a third-party warehouse may further enhance the Company's contingency framework.

#### Internal & External Control Framework



- Internal control framework is considered sound. Enhancement in the scope of internal policies may further improve these frameworks.
- External control framework of the Company is considered sound.



Compliance & Risk

Management

- On March 27, 2025, the Company was penalized by PSX for executing blank sale transactions in the ready market, in violation of applicable PSX regulations. Going forward, instituting adequate controls to prevent such transactions, and ensuring ongoing regulatory compliance will be important from a ratings perspective.
- A joint inspection conducted by the inspection team identified certain non-compliances pertaining to the National Clearing Company of Pakistan Limited (NCCPL) and the Central Depository Company (CDC) regulations, some of which have been partially rectified
- Going forward, ensuring full compliance with all applicable regulatory requirements will remain important from a ratings perspective.



Overall, management and client services are considered sound, with research reports available on the Company's website. The Company also conducts workshops and provides educational resources to equip clients with investment knowledge and support informed decision-making. Multiple channels, including mobile and web-based trading platforms, have been employed to ensure smooth trade transactions. Additionally, providing prompt trade alerts to clients further strengthens the Company's client servicing function.

**Financial Management** 



- Following reporting a negative bottom line in FY23, the Company's profitability profile rebounded strongly in FY24 and IHFY25, driven by higher capital gains as well as an increase in brokerage revenue amid favorable market conditions.
- The Company's cost to income ratio has further improved to ~34% in 1HFY25 (FY24: ~49%, FY23: ~52%).
- Liquidity profile of the Company remains sound, with liquid assets coverage against its total liabilities standing at 1.29x as at Dec'24 (Jun'24: 1.25x, Jun'23: 1.49x)
- Market risk of the Company remains elevated given its active engagement in proprietary trading.
- The Company's equity base has increased significantly in line with the profitability, reaching PKR 883m as at Dec'24 (Jun'24: PKR 568m, Jun'23: PKR 336m), while gearing and leverage indicator stood at 0.17x and 2.25x (Jun'24: 0.22x and 2.34x, Jun'23: 0.16x and 0.91x) respectively.
- Going forward, continued enhancement in profitability and revenue, along with improvement in market risk and leverage indicator as well as maintenance of operational efficiency, liquidity profile and gearing will be important for the rating.

<b>REGULATORY I</b>	DISCLOSURES			Appendix I		
Name of Rated Entity	Standard Capital Securities (Private) Limited					
Sector	Brokerage					
Type of Relationship	Solicited					
Purpose of Rating	Broker Management Rating (BMR)					
Rating History	Rating Date	Rating	Rating Outlook	Rating Action		
	RATING TYPE: BMR					
	02/07/2025	BMR2	Stable	Reaffirmed		
	22/05/2024	BMR2	Stable	Reaffirmed		
	12/05/2023	BMR2	Stable	Reaffirmed		
	3/ 12/ 2021	BMR2	Stable	Initial		
Instrument Structure	N/A					
Statement by the	VIS, the analysts involved in the rating process and members of its rating committee do not					
Rating Team	have any conflict of interest relating to the credit rating(s) mentioned herein. This rating is an opinion on credit quality only and is not a recommendation to buy or sell any securities.					
Probability of Default	N/A					
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