## **BROKER FIDUCIARY RATING REPORT**

# Standard Capital Securities (Private) Limited

### **REPORT DATE:**

July 02, 2025

#### RATING ANALYST:

Shaheryar Khan Mangan *shaheryar@vis.com.pk* 

RATING DETAILS					
Broker Fiduciary Rating	<b>BFR3</b> Good Fiduciary Rating				
Rating Rationale	The rating signifies sound client management services, while internal controls and risk management, ownership and governance and business and financial				
Rating Date	sustainability are considered adequate. July 02, 2025				

<b>External auditors:</b> M/s Kreston Hyder Bhimji & Co. Chartered Accountants		
Chairman of the Board: Mr. Naushad Chamdia		
Chief Executive Officer: Mr. Naushad Chamdia		

### **APPLICABLE METHODOLOGY**

Applicable Rating Criteria: Broker Fiduciary Ratings <u>https://docs.vis.com.pk/Methodologies%202024/Broker-Fiduciary-Rating.pdf</u>

### **APPLICABLE METHODOLOGY**

VIS Issue/Issuer Rating Scale: <u>https://docs.vis.com.pk/docs/VISRatingScales.pdf</u>

### Standard Capital Securities (Private) Limited

### **CORPORATE PROFILE**



Standard Capital Securities (Private) Limited was incorporated in 1998, providing full scale equity brokerage services to institutional as well as individual clients. Shareholding of the Company is vested with members of the Chamdia family including the Chief Executive Mr. Naushad Chamdia. The Company has three offices in Karachi and one in Sialkot. SCS provides both online and assisted trading services to its clients.

SCSPL is a private limited company holding Trading Rights Entitlement Certificate (TREC) granted by Pakistan Stock Exchange Limited (PSX), and is registered with SECP to provide Trading & Self-Clearing Services. External auditors of the Company are Kreston Hyder Bhimji & Co Chartered Accountants. External auditors belong to category 'A' on the approved list of auditors published by the State Bank of Pakistan (SBP).

Business and Financial Sustainability Indicators						
	1HFY25*	FY24	FY23			
Size of Net Worth (Rs. In Million)	883	568	336			
Gearing Ratio (x) (Total interest-bearing debt/ Total Equity)	0.17x	0.22x	0.16x			
Leverage Ratio (x) (Total liabilities/ Total equity)	2.25x	2.34x	0.91x			
Liquid Assets /Total Liabilities (x)	1.29	1.25	1.49x			
Short term Investments/ Total Equity (%)	147%	166%	52%			

\* Management Accounts

### **Standard Capital Securities Private Limited**

### **Rating Indicators**

#### **Ownership & Governance**

- The Company's board of directors comprises three members, with no independent representation. Additionally, the Company has three board committees, namely audit, HR, and risk management committee, with repetition of members observed across these committees.
- Enhancement in the governance framework may • be achieved by increasing the board size, together with the inclusion of independent and certified directors. The same may also enable avoiding repetition of members across the board committees.

#### **Business & Financial Sustainability**

- Following reporting a negative bottom line in FY23, the Company's profitability profile rebounded strongly in FY24 and IHFY25, driven by higher capital gains as well as an increase in brokerage revenue amid favorable market conditions.
- The Company's cost to income ratio has further . improved to ~34% in 1HFY25 (FY24: ~49%, FY23: ~52%).
- Liquidity profile of the Company remains sound, • with liquid assets coverage against its total liabilities standing at 1.29x as at Dec'24 (Jun'24: 1.25x, Jun'23: 1.49x)
- Market risk of the Company remains elevated . given its active engagement in proprietary trading.
- The Company's equity base has increased . significantly in line with the profitability, reaching PKR 883m as at Dec'24 (Jun'24: PKR 568m, Jun'23: PKR 336m), while gearing and leverage indicator stood at 0.17x and 2.25x (Jun'24: 0.22x and 2.34x, Jun'23: 0.16x and 0.91x) respectively.
- Going forward, continued enhancement in • profitability and revenue, along with improvement in market risk and leverage indicator as well as maintenance of operational efficiency, liquidity profile and gearing will be important for the rating.



100% 75% ADEQUATE 50% 25% 0%

#### **Business & Financial Sustainability**

#### Management & Client Services

- Overall, management and client services are considered sound, with research reports available on the Company's website. The Company also conducts workshops and provides educational resources to equip clients with investment knowledge and support informed decision-making. Multiple channels, including mobile and web-based trading platforms, have been employed to smooth trade transactions. ensure Additionally, providing prompt trade alerts to clients further strengthens the Company's client servicing function.
- While contingency measures are in place, maintaining offsite backups at a third-party warehouse may further enhance the Company's contingency framework.

#### Internal Controls & Regulatory Compliance

- On March 27, 2025, the Company was penalized by PSX for executing blank sale transactions in the ready market, in violation of applicable PSX regulations. Going forward, instituting adequate controls to prevent such transactions, and ensuring ongoing regulatory compliance will be important from a ratings perspective.
- A joint inspection conducted by the inspection team identified certain noncompliances pertaining to the National Clearing Company of Pakistan Limited (NCCPL) and the Central Depository Company (CDC) regulations, some of which have been partially rectified
- Going forward, ensuring full compliance with all applicable regulatory requirements will remain important from a ratings perspective.



#### Internal Controls & Regulatory Compliance



# Standard Capital Securities Private Limited

<b>REGULATORY D</b>	DISCLOSURES			Appendix I		
Name of Rated Entity	Standard Capital Securities (Private) Limited					
Sector	Brokerage					
Type of Relationship	Solicited					
Purpose of Rating	Broker Fiduciary Rating (BFR)					
Rating History	Rating Date	Rating	Rating Outlook	Rating Action		
	RATING TYPE: BFR					
	02/07/2025	BFR3	Stable	Reaffirmed		
	22/05/2024	BFR3	Stable	Reaffirmed		
	29/9/2022	BFR3	Stable	Initial		
Instrument Structure	N/A					
Statement by the	VIS, the analysts involved in the rating process and members of its rating committee do not					
Rating Team	have any conflict of interest relating to the credit rating(s) mentioned herein. This rating is					
	an opinion on credit quality only and is not a recommendation to buy or sell any securities.					
Probability of Default	N/A					
Disclaimer	Information herein was obtained from sources believed to be accurate and reliable; however,					
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